

Profit and Loss

| NET REVENUE | \$36,084.16 |
|----------------------------------|-------------|
| Total Expenditures | 12,326.46 |
| Website | 1,004.44 |
| Stripe Fee | 78.46 |
| Reimbursement | 482.43 |
| RCQ Promotion | 2,771.62 |
| Mattermost | 250.00 |
| Logo Design | 200.00 |
| JudgeApps | 1,942.44 |
| Insurance | 1,323.00 |
| Government Fees | 49.00 |
| Fees | 40.00 |
| Email Marketing | 597.50 |
| Email Hosting | 541.72 |
| Elections | 632.00 |
| Conferences - Zoom | 912.58 |
| Annual Meeting - Parliamentarian | 642.79 |
| Annual Conference - Food | 178.35 |
| Annual Conference | 582.63 |
| Accounting | 97.50 |
| EXPENDITURES | |
| Total for Shop Costs | 13,139.93 |
| Shipping Tatal for Olara Canta | 1,406.99 |
| Merch Inventory Costs | 10,569.19 |
| Fulfillment | 1,163.75 |
| SHOP COSTS | |
| GROSS PROFIT | 61,550.55 |
| Total Revenue | 61.550,55 |
| Merchandise Sales | 13,566.72 |
| Dues | 47,983.83 |
| Duos | 17 002 00 |

Expenditure Breakdown 2024

. . _ _

. _____

| RECURRING EXPEDITURES | |
|----------------------------------|-------------|
| Conferences - Zoom | 912.58 |
| Elections | 632.00 |
| Email Hosting | 541.72 |
| Email Marketing | 597.50 |
| Insurance | 1,323.00 |
| JudgeApps | 1,942.44 |
| Stripe Fee | 78.46 |
| Website | 1,004.44 |
| Government Fees | 49.00 |
| Accounting | 97.50 |
| Total Recurring Expenses | 7,178.64 |
| ONE TIME EXPENDITURES | |
| Fees | 40.00 |
| Logo Design | 200.00 |
| Mattermost | 250.00 |
| RCQ Promotion | 2,771.62 |
| Reimbursement | 482.43 |
| Total One Time Expenditures | 3,744.05 |
| CONFERENCE EXPENDITURES | |
| Annual Conference | 582.63 |
| Annual Conference - Food | 178.35 |
| Annual Meeting - Parliamentarian | 642.79 |
| Total Conference Expeditures | 1,403.77 |
| TOTAL EXPENDITURES | \$12,326.46 |

11

11